

LUNCHEON SPEAKER

Monday, September 3
No luncheon due to holiday.

Monday, September 17
Noon – 1:00 p.m.
The Commons, Fort Worden



Speakers:

Bob Podrat, *MBA & MA*,
Lee Beaven, *ACC*,
Heidi Mattern, *PCC*,
Amy Lynn Priest, *MFA*

Topic: Executive &
Life Coaches Panel

Sponsor:



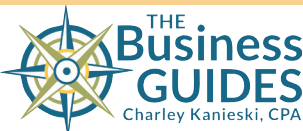
Monday, October 1
Noon – 1:00 p.m.
Elks Lodge, 555 Otto St., PT



Speaker: Lisa White, U.S. Small
Business Administration
Representative

Topic: “How the SBA Supports
Small Business in Jefferson
County”

Sponsor:



The Chamber
OF JEFFERSON COUNTY

SEPTEMBER 2018

Business Insider

Serving the Businesses and Citizens of Jefferson County

Creating Connections Across the County

Business Networking Opportunities Beyond PT



The Port Ludlow Marina. Photo by Steve Mullensky.

The Jefferson County Chamber of Commerce continues developing business networking opportunities for Chamber members and community leaders throughout the area with two September events in the county's eastside.

The Chamber's monthly mixer travels to Port Ludlow this month and its usual mix-and-mingle format is expanding to include a showcase of several area businesses and organizations. The Business after Business Mixer & Mini Business Expo is Tuesday, Sept. 11 from 5:30-7 p.m. in the Village Center Courtyard, 62 Village Way in Port Ludlow.

This networking event is open to Chamber members as well as non-members, and will include refreshments, live music, and door prizes.

Port Ludlow area businesses and organizations interested in participating in the event are asked to contact the Chamber at 360-385-7869 or admin@jeffcountychamber.org.

The Chamber then rendezvous in Chimacum for its Chamber County Café on Friday, Sept. 21 from 10 a.m. to noon at Finnriver. Chamber Executive Director Arlene Alen and EDC Team Jefferson Executive Director Brian Kuh host the drop-in roundtable sessions, held the third Friday of every month in the Finnriver Farmhouse Library, 124 Center Road in Chimacum.

These informal sessions are open to all businesses and organizations in Jefferson County, and are designed to foster community dialogue with topics driven by attendees. Coffee and other light refreshments will be provided.

Business after Business Mixer & Mini Business Expo

Tuesday, Sept. 11 @ 5:30 p.m.
Village Center Courtyard, Port Ludlow

Chamber County Café

Friday, Sept. 21
@ 10 a.m.

Finnriver Farmhouse Library,
Chimacum



Finnriver in Chimacum. Courtesy of the Jefferson County Chamber.

Supplement to the
AUGUST 29, 2018



Port Townsend & Jefferson County Leader
226 Adams Street, Port Townsend WA 98368 ptleader.com

CHAMBER NEWS

Expanding & Enhancing Your Membership Experience



by Executive Director Arlene Alen, CPM, IOM

There is still time – but only a few weeks! – to ensure your business or organization is included in the 2019 Business & Community Guide. Our guide is widely distributed locally, regionally, and by request throughout the country and Canada, and is an important part of most of our businesses marketing efforts. Our printer set an early September deadline for content, so if you haven't renewed your membership for 2018-2019 or are uncertain as to when you need to renew, please reach out to us soon.

Please feel free to call me or our new Membership Experience Manager Beth Juran (360-385-7869 ext. 201). We can check your membership status, help you update your information, and let you know about the great new benefits in your membership tier – most at no additional investment. We're here to help you grow!

In the next couple of weeks, you'll start to see some of the other behind-the-scenes work we've been busily doing here the Chamber come to fruition. Our new website will launch in a limited format, with a great deal more to come, and integrated with that will be our new Client Relationship Management (CRM) system. Both will be updated continuously to provide you with the latest information available, and you will be able to control your own information distribution through the MIC (Membership Information System).

Watch your e-mail inbox for information about live training sessions we will be holding about the opportunities available to you as current Chamber members without additional investment. Imagine posting your own job openings and photos, changing your employees' access and contact information, and posting hot deals and events – whenever you want and as often as you want. All you need is Internet access and the MIC will be available to you 24/7.

We hope you'll be as excited about these new opportunities as we are. As always, if you have any questions or feedback, please don't hesitate to contact us. We want to hear from you!



Beth Juran

CHAMBER EVENTS CALENDAR

Tuesday, September 4 @ 7:30 a.m.
Ribbon Cutting @ Salish Coast
Elementary School,
1637 Grant St., PT

**Friday, September 7
@ 10 a.m. – Noon**
Chamber Café @ Chamber Office,
2409 Jefferson St., PT

**Tuesday, September 11
@ 5:30 – 7:00 p.m.**
Business after Business Mixer
& Mini Business Expo @ Village
Center Courtyard, 62 Village Way,
Port Ludlow

**Monday, September 17
@ Noon – 1:00 p.m.**
Chamber Luncheon @
Fort Worden Commons

**Friday, September 21
@ 10 a.m. – Noon**
Chamber County Café @ Finnriver
(Farmhouse Library), 124 Center
Road, Chimacum

**Monday, October 1
@ Noon – 1:00 p.m.**
Chamber Luncheon @ Elks Lodge,
555 Otto St., PT

STAFF PROFILE

Debbie Reid, Visitor Information Center/Volunteer Coordinator

Jefferson County has been my home since 2007 and I can't imagine being anywhere else. I moved here with my husband and three children after a brief stint in Wyoming, but my roots are in Colorado. My folks left corporate life while I was in grade school and bought a 1940s "dude ranch" in Steamboat Springs, where they created an amazing summer camp and cross-country ski touring center/ski lodge. It was in that environment that I was raised.

My career has included teaching outdoor education, marketing my family's camp and ski lodge operation, caregiving and administrative work, and serving as a program director for summer camps and the Chipeta Girl Scout Council in Colorado. For the past six years, I worked for United Good Neighbors and the Jefferson Community Foundation in Port Townsend.

My greatest pride and joy is my family. My husband, Jack, hosts the Cellar Door's weekly Open Mic and performs in various local venues (sometimes I join him in singing onstage!), and our now-adult children have been very positively shaped by our decision to move to this incredible part of the world.

I am delighted to be working for the Chamber. I have been so impressed with the caliber of our VIC volunteers, and I look forward to meeting all of our members. If we haven't met please drop by the VIC and say hello, and if we are already old friends, drop by anyway!



Debbie Reid

New School District Employees Welcomed

On behalf of the entire Jefferson County Chamber of Commerce, we extend our sincere appreciation to the Port Townsend School District and the many area businesses, organizations and individuals who donated items and joined us in a reception to welcome new PTSD employees on Aug. 27 at the Chamber office.

It was a wonderful afternoon of mixing, mingling and making these new employees and their families feel even more welcome to our community and appreciated for all they do in education! We look forward to featuring photos of the event and a complete list of all who helped make it possible in our October edition of the *Business Insider*.

Join Us for a Ribbon Cutting!

Tuesday, Sept. 4 @ 7:30 a.m.
Salish Coast Elementary School,
1637 Grant St., PT



More than 30 people filled the Chamber office on July 26 for a "Mental Health First Aid Basics" workshop designed for those who work with the public and presented by NAMI Jefferson County, a Chamber member and nonprofit affiliate of the National Alliance on Mental Illness. Our thanks to NAMI JeffCo President Val Phimister for the highly informative presentation. Courtesy of the Jefferson County Chamber.

MEMBER SPOTLIGHT

The Food Co-op

So much construction has been going on in Port Townsend this summer that you cannot not have noticed the hum of construction trucks, the fencing that blocks normal traffic flow and the general signs of growth over at the corner of Sims Way and Kearney Street, as The Food Co-op embarks on expanding our store.

The Co-op has been in business for over 45 years and during that time we have moved and grown at least a half dozen times. This time we've decided to stay where we are (after all, it is a great location) and try to grow our business in a small, yet sustainable, way.

The decision to expand was a reflection of our commitment to our community and our local producers, and not based on simply wanting to grow our sales. As part of our strategic plan we identified that we wanted to strengthen the local economy by growing



Construction is underway on The Food Co-op expansion project in Port Townsend. Courtesy of The Food Co-op.



in place, which would allow us to buy and sell more locally produced goods and to employ more people. But frankly, the crowded back rooms that our staff currently works in was the real driver for making this project happen.

So we are building a

3,000-square-foot addition that will house our new back rooms where staff will receive, process and store all the goods we sell. This includes a new staff break room, a server room, and one more staff bathroom (a real crowd-pleaser!). We have also built a retaining wall to allow us to better handle our waste stream – recycling, compost and trash – which also forms the east end of our new backrooms. Once we have moved into the addition (anticipated early October)

we will focus on refreshing the rest of the store to allow for better flow, which we think will make it easier for staff to do their work and easier for you to shop. We'll add about 1,500 square feet of retail space inside (from demoing the old back rooms) with, amongst other changes, a larger meat/seafood department plus a 28-foot salad bar that will include more hot dishes as well as cold salads and soups.

When all is done (Spring 2019) we'll throw a big party and invite everyone to come and see our beautiful new-to-us store. Won't you join us in helping grow the local economy?



This design mockup offers a preview of The Food Co-op's new look upon completion of its current expansion project. Courtesy of The Food Co-op.

The Food Co-op

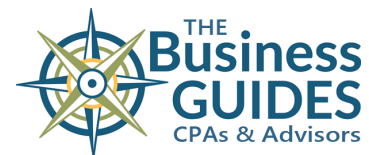
414 Kearney St.,
Port Townsend

<http://foodcoop.coop>
info@foodcoop.coop
360-385-2883

Our Complimentary Series

Small Business Seminars

- Oct. 9:** The Ins and Outs of Small Business Health Insurance
with Kristin Manwaring Insurance
- Oct. 16:** De-Mystifying Online Marketing: Build It, Scale It, Optimize It
with Mark Rose of Finsquared
- Oct. 23:** QuickBooks DIY Best Practices for Small Businesses
with The Business Guides team
- Oct. 30:** Creative Exit Planning Strategies for Your Business
with The Business Guides team
- Tuesdays, 5:30-7:30 p.m.,
at 1005 Lawrence St., Uptown PT**



Limited to 30 seats. See full class descriptions and register online at:
TheBusinessGuides.com/Seminars

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NEW MEMBER SPOTLIGHT

Homeward Bound Community Land Trust

Homeward Bound was founded in 2005, and in October 2017 a new Board of Trustees was elected to reboot the organization. The skilled, working board thrives on grassroots energy, and includes a county commissioner, small business owners, community organizers, an architect, and a technology solutions architect for the U.S. Senate Sergeant of Arms. All board members are faithful advocates of affordable housing, and after being elected, immediately went to work soliciting in-kind donations of skilled labor, project management, website and database creation, public relations, and board training.

What Makes Homeward Bound Unique?

The permeability of affordable housing

makes Homeward Bound distinct from other affordable housing organizations. This allows us to sustainably fulfill a serious need that has yet to be addressed on the Peninsula. Permeability, our two-county (Jefferson and Clallam) service area, flexible organizational model, capacity to partner with other housing organizations, and strong partnerships with the City of Port Townsend point to Homeward Bound's incredible potential.

What's New?

Currently we are in active development of an eight-unit apartment building on Cherry Street in Port Townsend, and we will be breaking ground before the end of the year. In Port Angeles we have five home-



Homeward Bound Community Land Trust board members visit the building being developed into an eight-unit apartment complex at the organization's Cherry Street project site. Courtesy of Homeward Bound Community Land Trust.

owners on land that is in the Homeward Bound trust, and another piece of land that has the potential to build seven more affordable housing units.

What's the Goal?

The goal is to create a sustainable, mission-focused organization that will have a positive,

long-term impact on the housing crisis that distresses our community. Our vision is to create thriving, resilient, and diverse communities where stable, affordable housing is an achievable goal: a region where everyone contributes to the area's economic and cultural vitality. Our hardworking Board of

Trustees, unique CLT model, and deep community support qualifies Homeward Bound to fulfill this critical need in our community.

More Information

Check out the 'News' section on the Homeward Bound website. This will be home to blog posts about current



happenings, including Cherry Street project updates, organizational developments, and events. For more information, to volunteer, or to stay up-to-date on Homeward Bound, find us at www.hbclt.org or on Facebook @ [homewardboundclt](https://www.facebook.com/homewardboundclt).

Homeward Bound Community Land Trust

PO Box 3197,
Port Angeles, WA 98362

www.hbclt.org

info@hbclt.org

360-217-0440

Board Officers:
President Matt Woodward,
Vice President Vanessa
Indelicato,
Treasurer Mark Cooper,
Secretary Regan Harrison



Key City Public Theatre

Artistic Director Denise Winter struck a theatrical pose during our Business after Business Mixer on August 14 in Chetzmoka Park. Our thanks to KCPT and its season sponsor Aldrich's Market for hosting this fun outdoor event on a beautiful summer evening in Port Townsend. Courtesy of the Jefferson County Chamber.



CELEBRATING 60 YEARS

Quimper Home Repair

I started Quimper Home Repair this summer after selling my previous business here in Port Townsend. My wife and I have fallen in love with PT and life on the Peninsula. We really enjoy the community and close-knit network of businesses. The vibrance of the Peninsula is enchanting, from people to scenery to cuisine. There was no question we were staying in the area after selling the Ravenscroft Inn Bed & Breakfast. When the Inn went on the market, we began searching for a home in the area and I began thinking of what to do next in career number three.

While owning the Inn, I managed major remodels including roofing, furnace replacement, door and window replacements, exterior and interior painting, flooring installation, and many other projects. I also managed a major kitchen gutting and

remodel. These facelifts were done on tight timelines and budgets. I also had a chance to do multiple bathroom remodels, including tiling showers, floors and backsplashes, setting toilets, vanities, pedal sinks, exhaust vents, myself. I performed the general maintenance work in a busy bed & breakfast. An idea began growing for my next business with these general contractor and handyman-like projects behind me.

My business began in late June and I already have a small set of completed projects. My summer filled up quickly. I do small projects like installing appliances, repairing drywall and painting. I also repair/replace decks, stairs and railings. I can certainly perform floor, wall and shower tiling projects based on my experience. I can also do full remodel projects as needed. If you have any



Quimper Home Repair owner Dave Petro with his four-legged work companion Liesl. Courtesy of Quimper Home Repair.

kind of need, large or small, I would be happy to discuss your project with you. I sometimes work with my dog Liesl alongside.

Liesl and I look forward to meeting even more wonderful people in the community with my new Quimper Home Repair business. As my name implies, I serve the greater Quimper Peninsula area. I offer free estimates and am more than happy to come look at your project.

You can reach me at

dave@quimpergc.com. You will also find me on Yelp, and Facebook by searching for Quimper Home Repair. On Instagram you can find me at @davep553. You can also reach me by phone at 360-390-5361.

Quimper Home Repair

Dave Petro, Owner
www.quimpergc.com
dave@quimpergc.com
360-390-5361



With Our Thanks

The Jefferson County Chamber of Commerce extends its appreciation to **Dove House Advocacy Services, Northwind Arts Center and the Jefferson County Farm Tour** for sponsoring our Chamber Luncheons in August and **Key City Public Theatre with Aldrich's Market** for hosting our Business after Business Mixer on August 14.

EDC Offers Business Planning Course

The Economic Development Council of Jefferson County (EDC Team Jefferson) is offering an 11-week business planning course this fall at its Business Resource Center, 2409 Jefferson St., Suite A, in Port Townsend.



Taught by business planning expert Jim Williams, the evening course meets on Thursdays from 6-9 p.m. from Sept. 6 through Nov. 15.

Designed for current business owners as well as budding entrepreneurs, the course covers such topics as creating a business plan, seeking funding resources, creating marketing strategies, and preparing to start or grow a business. It is being sponsored by Kitsap Bank and the North Olympic Development Council.

Course registration is through EDC Team Jefferson's website at www.edcteamjefferson.org. Tuition is payable online or by check, and partial tuition assistance may be available. Student expenses for the 2018 and 2019 business planning courses are being offset by a recent grant through the Herbert B. Jones Foundation.

Contact admin@edcteamjefferson.org or 360-379-4693 or visit www.edcteamjefferson.org for details.

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MEMBER SPOTLIGHT

Dove House Advocacy Services

The mission of Dove House Advocacy Services is to empower victims of crime and abuse in Jefferson County through education, advocacy, and crisis intervention. While most people know us as the nonprofit agency serving survivors of domestic violence and sexual assault, we also serve anyone in Jefferson County who has experienced any kind of crime. The fastest growing request for our help is from victims of fraud, especially vulnerable elders. All services are free and confidential and we serve more than 500 people each year.

Dove House has been serving our community since 1979. Fifteen years ago, we began operating an emergency shelter for families fleeing domestic violence, and in 2010 created a transitional housing program for survivors transitioning into independence. We remain the only



crime victim service center in Jefferson County, and our wrap-around support includes advocacy counseling, food and life necessities, support groups, life skills classes, and a 24-hour crisis line (360-385-5291).

Our legal advocate and partners at the Northwest Justice Institute help crime victims navigate the law enforcement and justice systems, and current and past victims of sexual assault can receive counseling from our full-time therapist. We have a forensic interview room for child victims of sexual assault, and one of our staff members was recently certified through Kitsap Immigration Assistance Center to provide immigration assistance.

The recent upgrade of our shelter kitchen,



Dove House staff member Alan Page working the organization's front desk. Courtesy of Dove House Advocacy Services.

supported by donations from local contractors, is an example of Dove House's commitment to promoting respect and dignity. Open 24 hours a day, the shelter is much more than just a place to stay; it's a homey, community-like environment where, with their basic needs taken care of,

families and individuals can offer one another support, build new skills, and plan for their safety and futures.

Dove House also does prevention education and outreach in our community. During the last school year, some 210 ninth-graders in Chimacum, Quilcene, and Port Townsend attended

dating violence prevention classes, and our staff maintains a regular presence at

area community centers, food banks, and events.

It is our privilege to serve some of our most vulnerable neighbors and watch them move from fear and hopelessness to rekindled trust, hope, strength, and wonder. This could not be accomplished without the generous and heartfelt support we receive from all of our partners in the County. Together we can create a more peaceful community.

Dove House Advocacy Services

1045 10th St.,
Port Townsend

www.dovehousejc.org
development@dovehousejc.org
360-385-5292

NEWS

Register for Free Small Business Seminar Series

The Business Guides is pleased to present its annual Small Business Seminar Series Tuesday evenings in October as part of its commitment to helping small businesses and their owners prosper.

This year's topics are health insurance (Oct. 9), online marketing (Oct. 16), QuickBooks best practices (Oct. 23), and exit planning for your business (Oct. 30).

All four classes are free and open to the public. Space is limited to 30 per class, so register early before they fill.

Classes are held Tuesdays from 5:30-7:30 p.m. at The Business Guides' office, 1005 Lawrence St., in Uptown Port Townsend.

For full class descriptions, and to register for one or more, visit www.thebusinessguides/seminars.



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Alchemy Bistro

Brian Kuh
EDC Team Jefferson

Lloyd Mullen
The Port Townsend &
Jefferson County Leader

Aislinn Palmer
Bayside Housing

Stephen Sklar
Edward Jones Financial

Dana Petrick
Dana Pointe Interiors

Richard Tucker
Jefferson Land Trust

Heidi Haney
Tippy Gypsy

Robert Frank
PT Marine Trades Association

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Jefferson County
Chamber of Commerce
2409 Jefferson St., Port Townsend,
WA 98368

The content of this publication is prepared by the Jefferson County Chamber of Commerce. We welcome submissions from Chamber members. Send articles and photos to director@jeffcountychamber.org.

Members Celebrate Fall Fun in Jefferson County

The weather may be cooling down, but things are heating up with a variety of educational, informative and downright entertaining events our member businesses and organizations are holding throughout Jefferson County this fall.

Find your sea legs as more than 300 boats of all kinds sail into Port Townsend for the **Wooden Boat Festival** held **Friday-Sunday, Sep. 7-9**. Presented by the Northwest Maritime Center, the festival includes a variety of presentations, interactive exhibits for kids, and tall ship tours. Visit <https://nwmartime.org/wooden-boat-festival> for the full schedule.

Kick off your shoes at the **Port Townsend Winery's Harvest Celebration and Grape Stomp** on **Saturday, Sept. 15** from 5-9 p.m. at the winery, 2640 W. Sims Way in PT.



September events include the Harvest Celebration and Grape Stomp at the Port Townsend Winery. Courtesy of Port Townsend Vineyards.

Along with a grape stomp competition, the celebration includes live music by the Buck Ellard Band and food from Barbarian Fine Cuisine and Banana Leaf Thai Bistro. Visit www.porttownsendvineyards.com/events for details.

See where those grapes are grown at the Vineyard on Portuguese Hill, located at 3405 Jackman St. in PT, as one of the many stops on the **16th Annual Jefferson County Farm Tour**. The self-guided tour runs

Saturday-Sunday, Sept. 15-16 and connects numerous farms, cideries and wineries throughout the county. Visit tinyurl.com/getonthefarm for the tour map and other details.

The fall fun continues into next month with **Port Townsend's 15th Annual Girls' Night Out** on **Thursday, Oct. 4**. Sponsored by the Port Townsend Main Street Program, Jefferson Healthcare, and Home Instead Senior Care, the daylong event filled with female camaraderie and celebration is headquartered at the Cotton Building, 607 Water St. in PT. This year's theme is "Girl Power, Strong Women," with several downtown stores hosting special events, in-store promotions, and refreshments throughout the day. Visit <http://ptmainstreet.org/girls-night-out/> for details.

As we like to say, Chambers have an interesting way of bringing people together. This month, we spotlight two volunteers in our Port Townsend Visitor Information Center. While they don't volunteer together at the VIC, they struck up a friendship at a Chamber event that took them on a 10-day pilgrimage along Spain's famed Camino de Santiago this past April!



Jan Benjamin

JCCC volunteering began: 2015, VIC

Why did you begin volunteering? "I had just moved here and figured this was a good way to learn about the community. You connect with people here because you're working with someone and it just makes it a lot more fun."

Tell us about your recent trip together to Spain:

Linda: "It just came up that we both wanted to do the Camino and I said, "Let's do it!" We both like to walk, so it was a good match."

Jan: "Linda was an amazing travel buddy. She's a walking machine! We did the last 116 kilometers of the Camino. We just kind of winged it every day and it was beautiful."

Linda: "Jan is very organized and I'm very loose, so we were a perfect match, very half-and-half that way."

Jan: "What was so cool about the Camino was its called inn to inn walking, so you were never more than a few miles away from a café. You're going through hamlets and villages and eucalyptus forests and over Roman bridges and listening to cuckoo birds. And we met people from all over the world."



Linda Spurgeon

JCCC volunteering began: 2015, VIC

Why did you begin volunteering? "I love tourists. I also do walking and bus tours, and I love telling people about Port Townsend."



Discovery Bay Brewing co-owner Patrick Raymond did the ribbon-cutting honors alongside fellow co-owner Glenn Jansen on July 19 as the microbrewery, located at 948 N Park Ave. in Port Townsend, celebrated its grand opening. Photo by Steve Mullensky.

Jefferson County
Chamber of Commerce
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CHAMBER MIXER

Join Us for a
**Business after Business Mixer
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Tuesday, September 11
5:30 – 7:00 p.m.
Village Center Courtyard
62 Village Way, Port Ludlow

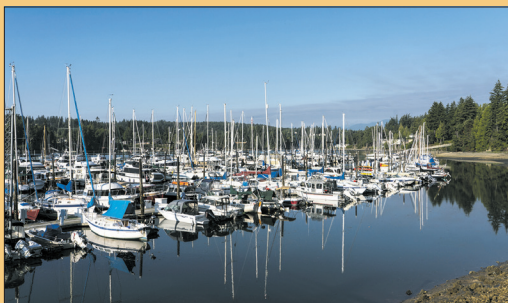


Photo by Steve Mullensky.



Courtesy of the Jefferson County Chamber.

Star Sightings

September is a star-filled month in Jefferson County in more ways than one! The **19th Annual Port Townsend Film Festival** runs **Friday-Sunday, Sept. 21-23**, with film screenings and filmmaker panels at locations throughout PT and an outdoor movie theater created on Taylor Street. This year's special guest is award-winning actor Danny Glover. For full event and ticket information, visit www.ptfilmfest.com.

See stars of a different sort at The Resort at Port Ludlow on **Sunday, Sept. 16**, as the resort hosts a **Summer Star Party**. The evening event includes a three-course dinner with wine pairings and a guided discussion with astronomer Mark Radar followed by planet, lunar and constellation viewing. For details and reservations, visit www.portludlowresort.com.

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